



## **Directed Marketing Representative**

DME Company, the world's leading supplier of mold technology products for the Injection Molding and Mold Making industries, is seeking a Directed Marketing Representative based at its Madison Heights, Michigan headquarters.

### **Responsibilities**

Reporting to the Directed Marketing Manager and supported by the Coordinator, Directed Marketing, the position is responsible for the promotion, support and sale of DME products through existing and new relationships, primarily telephonically. The selected candidate will maintain and develop favorable customer relations, and work closely within the organization to secure and present DME product and service solutions while actively working to resolve customer questions and/or issues.

### **Requirements**

- Ability to work independently and in a team environment
- Strong communication skills, both verbal and written
- Proficiency in business software and tools, including Microsoft Office
- Minimum of two years experience in a sales/telemarketing role in the plastics manufacturing field required; knowledge of DME product line preferred,
- High School or GED required
- Ability to work an off-shift from 10:30 am – 7:00 pm.

**All interested individuals should submit a letter of interest, current resume and salary expectation to [human\\_resources@dme.net](mailto:human_resources@dme.net)**

**DME is an equal opportunity employer**